

Lead Design Consultant

Los Angeles, full-time

We're looking for an enthusiastic, creative, and passionate professional to lead our brand new showroom in Downtown Los Angeles.

As our Lead Design Consultant you will be the face of Reform and provide excellent customer service and design guidance to clients looking to bring Reform's Scandinavian design aesthetic into their kitchen. We're opening our new showroom in Spring 2020 and are looking for our Lead Design Consultant to start in early 2020.

What You'll Be Doing

- Hire a team of design consultants and ensure the showroom is properly staffed
- Perform in-store consultations for clients seeking expert advice for their kitchen projects, specifically related to design, color and space
- Answer phones and respond to email and online questions in a timely manner
- Prepare quotations per client requests accurately and efficiently
- Manage a database of potential and existing clients in order to provide world-class customer service, maintain long customer relationships by creating referrals and repeat business
- Ensure daily opening/closing tasks are properly followed
- Host and attend local design events at our showroom

What We're Looking For

- Availability to work weekends
- Previous showroom experience
- Exceptional communication and listening skills including the ability to find connections between Reform's products and our clients' needs
- Experience managing a team
- The physical ability to move large, bulky and/or heavy merchandise and ability to perform tasks that may require prolonged standing, sitting, and other activities necessary to perform job duties.
- Excellent computer skills including Mac, PC, Microsoft Office, especially Excel, and G Suite
- Knowledge of kitchen cabinetry and kitchen design a plus
- Art/interior design experience a plus

If this sounds like you, please submit your resume to mail: jobs@reformcph.com with "Lead Design Consultant, DTLA" in the subject field.

Conversations will be held on an ongoing basis, so please send your application as soon as possible. We look forward to hearing from you.